



## Brand Identity

### Name

- ☐ Choose a business name
- ☐ Check for similarly names businesses
- ☐ Check business registries and trademark databases

### Logo

- ☐ Create or commission logo design
- ☐ Create variants for different situations:
  - black and white
  - small sizes
  - light backgrounds
  - dark backgrounds
- ☐ Get vector files (.eps or .svg)

### Colour Palette

- ☐ Define colour palette of:
  - 2-3 primary colours
  - 2-4 secondary colours
- ☐ Record colour values in:
  - Hex (e.g. #35ABED)
  - RGB (e.g. 53, 171, 237)
  - CMYK (e.g. 78, 28, 0, 7)

### Fonts

- ☐ Select primary font
- ☐ If necessary, select secondary font for body text
- ☐ Ensure fonts are free for commercial use, if not buy a license

## Brand Guidelines

☐ Create brand guidelines document to refer with all information on:

- Logo
- Colour Palette
- Fonts
- Imagery style
- Tone of voice

## Website

### Domain Name

- ☐ Choose your domain name
- ☐ Check registrars for availability and best prices

### Website Builder

- ☐ Decide on DIY or paid outsourcing route

#### DIY Route

- ☐ Select a website building platform ([info on options here](#))
- ☐ Pick a good quality template and references
- ☐ Review some YouTube tutorials for your chosen builder
- ☐ Customise your template using your branding

#### Outsource

- ☐ Write a brief of what you want, include a list of pages and functionality, and style references



- ☐ Get a list of 4–5 freelancers (e.g. from recommendations, directory listings, hiring platforms like Fiverr or Upwork)
- ☐ Ask for quotes and a timeline for delivery
- ☐ Select your chosen freelancer

## Website Content

- ☐ Create essential website content
  - ☐ Homepage
  - ☐ Services / Product Pages
  - ☐ About Us
  - ☐ Contact Us
  - ☐ Policies
    - ☐ Privacy Policy (including Cookies)
    - ☐ Terms Conditions (if needed)
- ☐ Create any relevant additional content
  - ☐ Blog
  - ☐ FAQ
  - ☐ Testimonials & Reviews
  - ☐ Portfolio / Case Studies
  - ☐ Careers page
  - ☐ Calendar / Events

## Search Engine Optimisation

- ☐ Research and use relevant keywords
- ☐ Add meta tags and image descriptions
- ☐ Test mobile and desktop responsiveness
- ☐ Use free SEO auditing tools
- ☐ Check 'Core Web Vitals'

## Privacy

- ☐ Create a privacy policy, including Cookie Policy
- ☐ Implement Cookie Banner or Consent Management Platform

If using CMP, ensure it is a part of Google's [CMP Partner Program](#)

## Social Media

### Social Media Profiles

- ☐ Research which social media platforms are most relevant for your business.
- ☐ Select platforms to start with, we suggest no more than 2 or 3
- ☐ Create profiles with consistent usernames
- ☐ Upload high quality profile and banner images
- ☐ Write bio pointing back to your website

### Directories

- ☐ Research industry specific and/or local directories
- ☐ If you meet the [eligibility requirements](#), create Google Business Profile
- ☐ Create profiles with:
  - Comprehensive contact and business information like opening hours
  - Upload high quality photos of premises, staff, products, completed projects, etc
- ☐ Encourage and respond to customer reviews



## Content Plan

- ☐ Keep list of where critical information is posted
- ☐ Schedule regular time to check and respond to reviews and communication from customers
- ☐ Create content schedule for regular posting
  - Make sure it is a schedule that you can realistically and consistently follow
  - Include re-cycling and re-posting old content within your schedule

- ☐ Add conversion event tags for each marketing platform you're planning to use

*There are consultant/outsourcing services who can do this all for you.*

## Reward Yourself!

Congratulations! That was a lot to do, but it will set you up for success in the future.

- ☐ Pick a reward for yourself, some options include:

- 🍰 Slice of cake
- 🍺🍷 Adult beverage
- 📖 Good book
- 🌳 Walk in the park

## Analytics Software

### Website Analytics

- ☐ Install website analytics software such as Google Analytics
- ☐ Review introductory tutorials on YouTube for basics of your platform
- ☐ Track visitor behaviour and key page metrics

### Tag Manager

- ☐ Install Google Tag Manager
  - Most website builders (including WordPress) have a plugin or integration

### Conversion Tracking

- ☐ Create list of key actions on your website that should be tracked:
- ☐ Create triggers for each key action to track

## Digital Gurus

Now that you're set up to market your business online, why not sign up for a free account with Digital Gurus and see how we can help supercharge your business!

Our goal is to make it easy for small businesses to market themselves online.

[Find Out More](#) 